**SD3**

**Object**: Dark Triad

**Number of Item:** 27

**Likert** **Scale**: 1-5

**Participants**:

* CC honest: 241
* CC dishonest: 241
* JI honest: 432
* JI dishonest: 432

**Study** **Design**: Within subject

**Procedure**: All participants were required to respond to the Short Dark Triad 3 (SD3, Jones and Paulhus, 2014) comprising three scales (Machiavellism, Narcissism, Psychopathy) for a total of 27 items. All available responses were in multiple choice format where participants could choose only one option for each questionnaire item. The experiment consisted of compiling the SD3 two times, one trying to answer the questions in the most honest way possible and the second one to answer the questions according to a scenario in which the instructions told the subjects to lie.

Each participant was required to respond estimating his/her agreement using a 5-point Likert scale (where 1 indicates a strong disagreement and 5 a strong agreement) to the Italian version of the following 27 items from the SD3.

The English version of the statements we considered is reported below.

We collect data from 2 different groups (CC and JI)

Precisely, participants of JI Group were told that they were going through a job interview (JI) that they cared a lot for, and they had to complete a questionnaire try to avoid showing undesirable personality traits or, as it was phrased in the instructions, to put themselves "under the better light possible."

Participants of CC Group, instead, received the instructions of completing a personality questionnaire imagining to be a parent that was undergoing a cause for the custody of his/her children (CC), and therefore, they had to show to be a good parent.

**FAKING GOOD: we expect liars will give lower responses than truth-tellers because they have to minimize negative traits**

**Item:** Mach1 ;Mach2 ;Mach3 ;Mach4 ;Mach5 ;Mach6 ;Mach7 ;Mach8 ;Mach9 ;Psycho1 ;Psycho2 ;Psycho3 ;Psycho4 ;Psycho5 ;Psycho6 ;Psycho7 ;Psycho8 ;Psycho9 ;Narc1 ;Narc2 ;Narc3 ;Narc4 ;Narc5 ;Narc6 ;Narc7 ;Narc8 ;Narc9

**NB: the items have already been reversed**

**Machiavellianism (M)**

1. It’s not wise to tell your secrets.

2. I like to use clever manipulation to get my way.

3. Whatever it takes, you must get the important people on your side.

4. Avoid direct conflict with others because they may be useful in the future.

5. It’s wise to keep track of information that you can use against people later.

6. You should wait for the right time to get back at people.

7. There are things you should hide from other people to preserve your reputation.

8. Make sure your plans benefit yourself, not others.

9. Most people can be manipulated.

**Narcissism (N)**

1. People see me as a natural leader.

2. I hate being the center of attention. (R)

3. Many group activities tend to be dull without me.

4. I know that I am special because everyone keeps telling me so.

5. I like to get acquainted with important people.

6. I feel embarrassed if someone compliments me. (R)

7. I have been compared to famous people.

8. I am an average person. (R)

9. I insist on getting the respect I deserve.

**Psychopathy (P)**

1. I like to get revenge on authorities.

2. I avoid dangerous situations. (R)

3. Payback needs to be quick and nasty.

4. People often say I’m out of control.

5. It’s true that I can be mean to others.

6. People who mess with me always regret it.

7. I have never gotten into trouble with the law. (R)

8. I enjoy having sex with people I hardly know

9. I’ll say anything to get what I want.